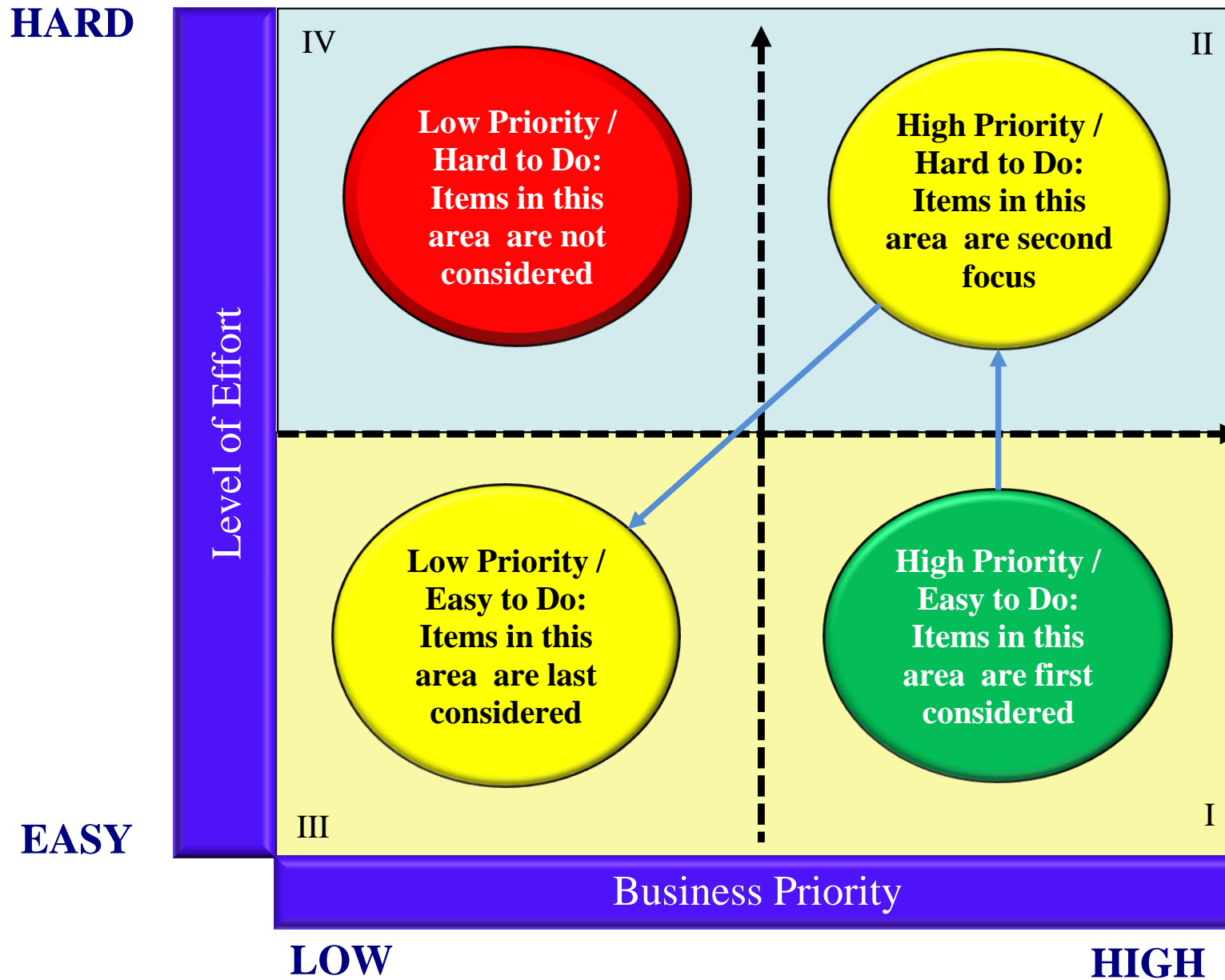| SOLUTION DECISION CRITERIA	JSW SOLUTIONS			
	SOLUTION #1	SOLUTION #2	SOLUTION #3	SOLUTION #4
(1). Define change requirements to bring organization from "AS-IS" to "TO-BE"				
(2). Define System / Data Requirements needed to develop the solution; implement changes				
(3). Determine feasibility and / or degree of difficulty				
(4). Determine cost and resources required				
(5). Estimates of time required for accomplishment				
(6). Estimates on Cost Benefits and Economic Impact to other areas				

Decision Graph

HARD

IV

Low Priority / Hard to Do: Items in this area are not considered

II

High Priority / Hard to Do: Items in this area are second focus

Level of Effort

Low Priority / Easy to Do: Items in this area are last considered

High Priority / Easy to Do: Items in this area are first considered

III

I

EASY

Business Priority

LOW

HIGH

WORKSHOP DECISION TOOLS

PRIORITIZATION GRID:

Each Criteria can be 'weighted'

Each Rating assigned a value

Overall 'Score' determines priority.

RATINGS

HIGH = 1

MEDIUM = 2

LOW = 3

ONE EXAMPLE

SOLUTIONS / ACTIONS	Level of Impact	Time Requirement	Resources Required	Degree of Difficulty	Score
	2	1	4	3	
SOLUTIONS # 1	1	3	2	2	19
SOLUTIONS # 2	1	2	1	3	17
SOLUTIONS # 3	3	2	1	1	16
SOLUTIONS # 4	2	1	3	1	21

- Weighting

TECHNOLOGY TOOL REQUIREMENTS GRID

REQUIREMENTS	Weight 1=high / 9=low	RANKINGS TOOL # 1	TOOL # 2	TOOL # 3	TOOL # 4	TOOL # 5	Best in Class
A System Functionality							
A.1 Multi-Dims Cubes	1	2	4	5	1	3	#4
A.2 On Line Processing	1	1	2	5	3	4	#1
A.3 Real Time Transactions	1	5	4	3	2	1	#5
A.4 Open Architecture	7	5	4	1	3	2	#3
		43	38	20	27	22	#3
B System Navigation							
B.1 Point & Click navigate	1	3	4	1	5	2	#3
B.2 Intuitive Screen logics	5	2	1	3	5	4	#2
B.3 Limited "Code" logic	3	1	4	2	3	5	#1
B.4 Mouse Over & Scroll	4	1	4	3	5	2	#1
		20	37	34	59	45	#1
C Access & Security							
C.1 24 - 7 Access	1	2	4	5	3	1	#5
C.2 Remote Access via Web	2	1	2	5	4	3	#1
C.3 Connectivity	8	5	4	3	1	2	#4
C.4 User Rights defines access	5	5	4	1	2	3	#3
		69	60	44	29	38	#4
D Scaleability							
D.1 Applications are scaleable	1	1	2	5	3	4	#1
D.2 Limitations on Data Bases	1	5	4	3	2	1	#5
D.3 Added Servers add speed	5	5	4	1	3	2	#3
		31	26	13	20	15	#3
E Cost / Resources							
E.1 Software Purchase Cost	1	2	4	5	1	3	#4
E.2 Software License	5	1	2	5	3	4	#1
E.3 Installation Cost - Internal	8	5	4	3	2	1	#5
E.4 Installation Cost - External	2	5	4	1	3	2	#3
		57	54	56	38	35	#5
(Best Possible Score)							
GRAND TOTALS	62	156	159	124	146	120	Tool # 5